

Brian Long
Director, Business Growth
Think London

Brian is responsible for the Business Growth team which aims to establish relationships with strategically important existing overseas owned investors. The role includes working closely with the LDA, UKTI and the Sub Regional Partners in targeting and identifying growth opportunities, as well as organisations that may be considering leaving London. Brian is also the Financial and Business Services sector lead for Think London.

Prior to working at Think London, Brian gained sales experience through a variety of roles including, account management roles at Reuters and Ernst & Young Corporate Finance. In addition Brian has spent time working in a consulting role with KPMG Consulting focussing on the Asset Management industry and latterly working at EDS identifying new opportunities for major organisations to outsource their back office operations particularly in the finance and accounting arena.

Brian has an HND in Business Studies and an MBA.

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